Qyrant

AVIATION BUSINESS SYSTEM



PARTS BY QYRANT

The whole parts business. One system.

CRM, sales, procurement, warehouse management and books, connected from the first quote to the ledger entry. Built for aviation parts and component businesses.

CRM DEP · **SALES** · **PROCUREMENT** · **WAREHOUSE** · **BOOKS** ARR

FLIGHT PLAN: QUOTE TO LEDGER

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Quote to ledger, in one system.

Parts businesses run on five separate tools and a lot of re-keying. Parts by Qyrant keeps the customer, the part, the order, the stock and the books in one record, so nothing is typed twice.

01 CRM
Win the account

02 Sales
Quote, order, invoice

03 Procurement
Buy and receive

04 Warehouse
Store, pick, ship

05 Books
Post and report

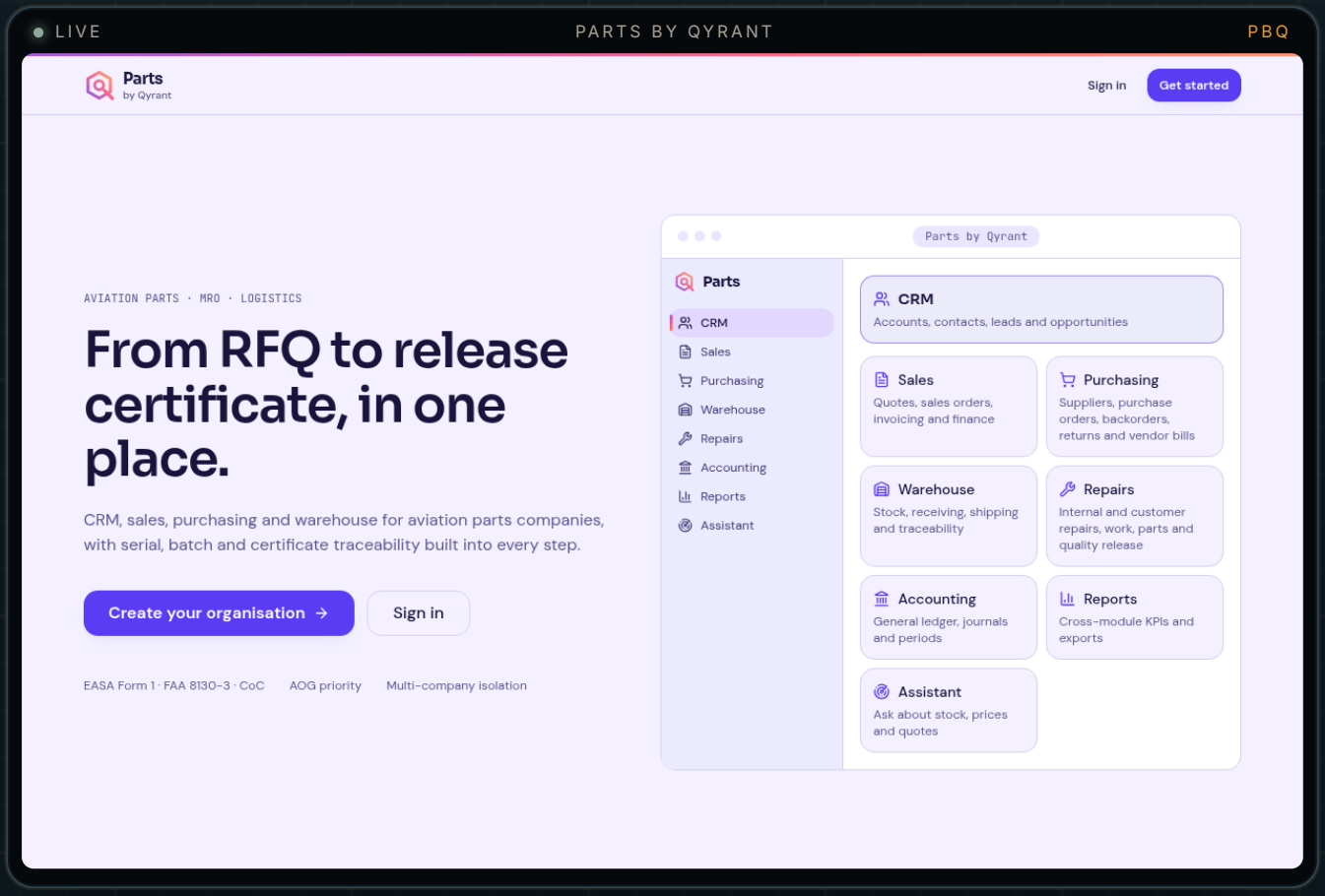


FIG 01 Parts by Qyrant. Every module in one workspace: CRM, Sales, Purchasing, Warehouse, Repairs, Accounting, Reports and Assistant.

Built for aviation. Part numbers, serial-tracked units, quality release, suspected-part handling, exchange and loan orders, and teardowns are part of the system, not add-ons.

Win it. Sell it. Buy it.

MOD 01

CRM

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Know every account, lead and deal before the next call.

- â€º Accounts and contacts
- â€º Leads
- â€º Opportunities in a configurable pipeline
- â€º Tasks for each team member
- â€º Pipeline stages set by you
- â€º Customer coverage view

MOD 02

Sales

PARTS BY QYRANT

From first quote to paid invoice, with approvals built in.

- â€º Quotes with price lists
- â€º Discount approval rules
- â€º Sales orders
- â€º Invoices
- â€º Exchange and loan order types
- â€º Targets and territories
- â€º Sales performance
- â€º Territory financials
- â€º Pipeline and finance views
- â€º Accounting export

MOD 03

Procurement

PARTS BY QYRANT

Suppliers, purchase orders and vendor bills in one flow.

- â€º Suppliers
- â€º Purchase orders
- â€º Backorders
- â€º Receiving against orders
- â€º Supplier returns
- â€º Vendor bills
- â€º Purchasing dashboard
- â€º Supplier direct drop-ship

Quotes, orders and invoices stay linked to the account and opportunity they came from.

See it working.

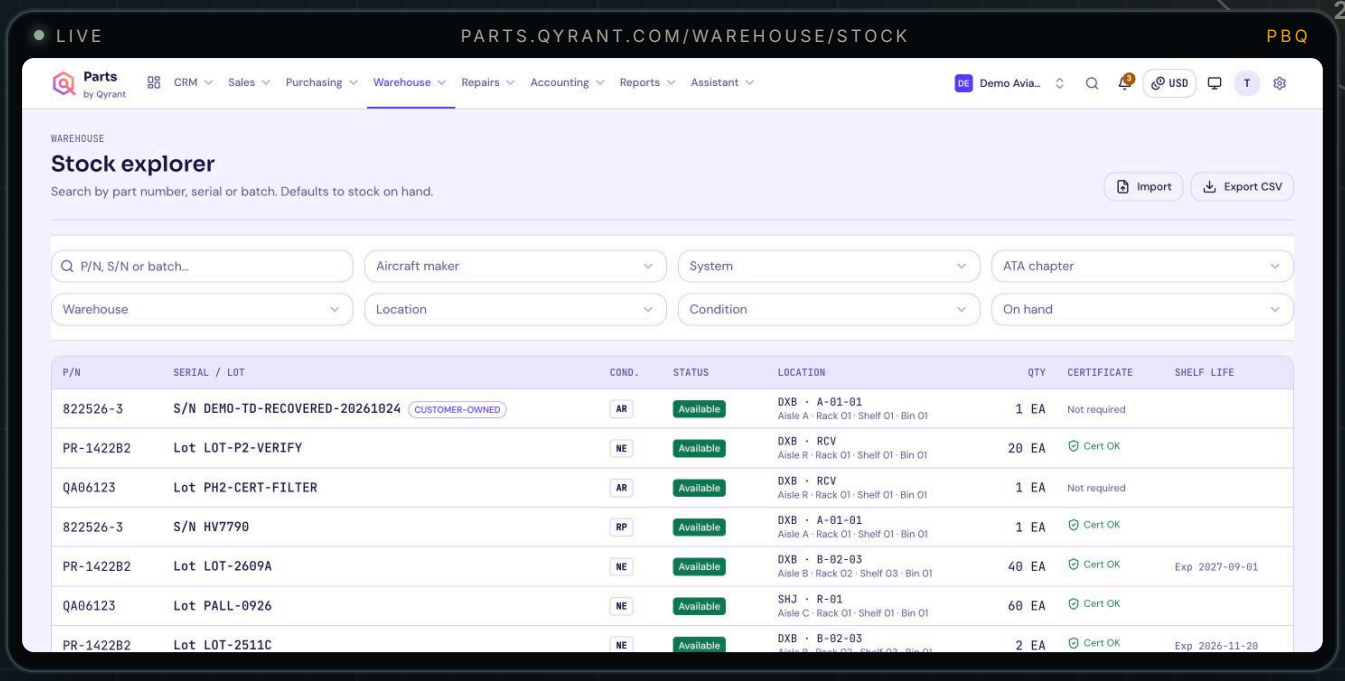


FIG 01 Stock explorer. Search by part number, serial or batch, with condition, location, certificate and shelf life per unit.

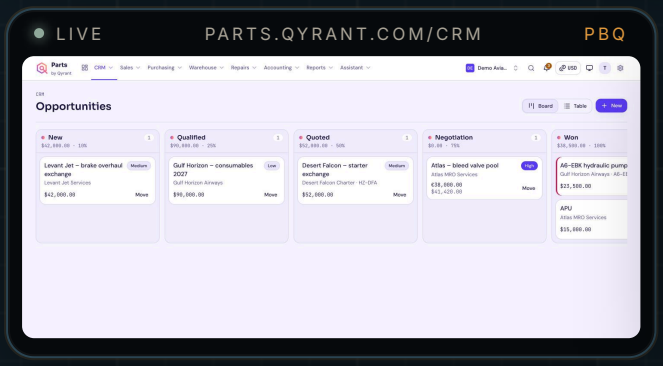


FIG 02 Opportunity board by pipeline stage.

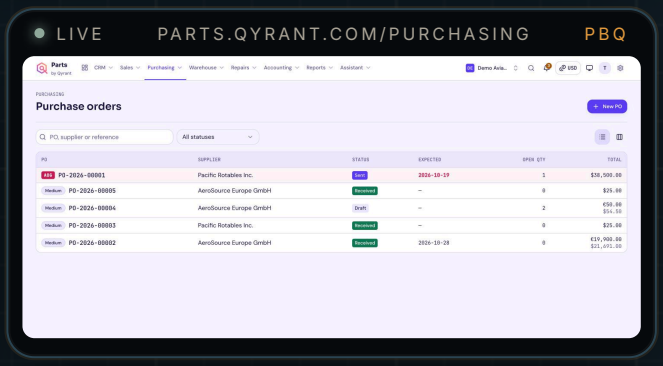


FIG 03 Purchase orders, with AOG orders flagged first.

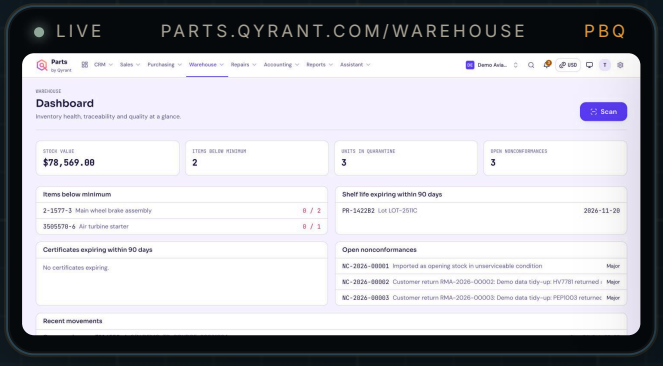


FIG 04 Warehouse dashboard: stock value, quarantine, nonconformances.

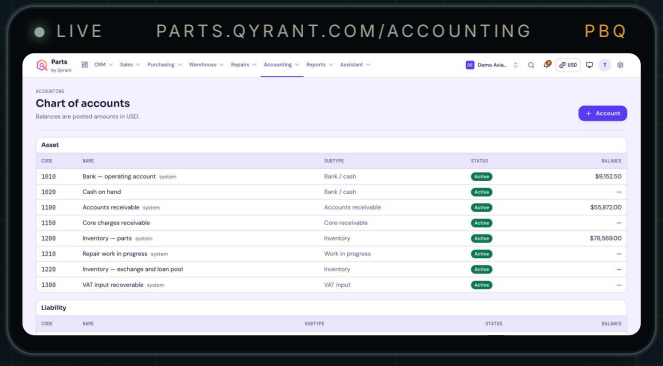


FIG 05 Chart of accounts with ledger balances.

Store it. Ship it. Book it.

MOD 04

Warehouse

PARTS BY QYRANT

Every part located, scanned and traceable.

- â€º Scan-based stock handling
- â€º Item master and import
- â€º Stock explorer and export
- â€º Locations and warehouse map
- â€º Receiving and order shipping
- â€º Reservations and picking
- â€º Quality release and inspection
- â€º Suspected parts quarantine
- â€º Cycle counts
- â€º Kits
- â€º Teardowns
- â€º Carrier tracking

MOD 05

Books

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A general ledger that follows the business.

- â€º Chart of accounts
- â€º Journals and periods
- â€º Automatic posting from sales and purchasing
- â€º Posting exceptions queue
- â€º Financial reports
- â€º VAT return
- â€º Cash flow statement
- â€º Opening balances
- â€º Bank reconciliation
- â€º Multi-currency exchange rates

Qyrant

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